# SALESPERSON RENEWAL APPLICATION

RE 20	99A (Rev. 7/98)				Read ins	tructio	ns on pages	3 and 4.
To A		V ON OR BE E EXPIRATI	FORE CURRENT ON DATE.				G (CHECK ONE BOX. S ME AND LATE INFORM	
					On 7		iration date)	
1					Late	expiration da	ate)	
							ion & Licensing current fee.	
2. <b>ID</b>	ENTIFICATION NUMBER			<ul> <li>Changes indicated will tion is filed before the curr</li> </ul>				eceived by
			Change of Pers Change of Brok		Chan	ige of Ma	ailing Address	
3. WITI	HIN THE PAST FOUR YEAR PERIOD, HA	VE YOU BEEN	CONVICTED OF ANY VIOLATIO	ON OF LAW? (YOU MAY OMIT CO	NVICTIONS FOR	DRUNK		
DRI	/ING, RECKLESS DRIVING, AND MINOR	TRAFFIC CITA	TIONS WHICH DO NOT CONST	ITUTE A MISDEMEANOR OR FEL	ONY OFFENSE.	)	YES	NO
	ES, COMPLETE ITEMS 15–16 ON PAGE							
	YOU RESIDE IN CALIFORNIA? O, A CONSENT TO SERVICE OF PROCE					••••••	☐ YES ☐	NO
	RENEWAL DATE, WILL YOU BE ENGAGE			A CALIFORNIA REAL ESTATE LIC	ENSE IS REQUI	RED?	☐ YES ☐	NO
	ES, BROKER MUST SIGN AND COMPLE							
6. CHE	CK "NO MAILINGS" BOX IF YOU DO NOT	T WANT YOUR	NAME AND ADDRESS TO BE IN	ICLUDED ON MAILING LISTS			☐ NO MAILING	S
7. NAM	IE – LAST		FIRST		MIDDLE			
8. <b>NEW</b> PERSONAL NAME (SEE PAGE 3) – LAST		FIRST		MIDDLE				
9. MAII	LING ADDRESS – STREET ADDRESS OF	R POST OFFICE	E BOX (DO NOT LEAVE BLANK.	)				
CITY				STATE	ZIP CODE			
	CIAL SECURITY NO. (SSN is datory; see Privacy Notice.)	11. BIRTH DA	ATE (MONTH/DAY/YEAR)	12. BUSINESS TELEPHONE		13. RESI	DENCE TELEPHONE	
	-		Salespersor	n Certification				
l cer	tify under penalty of perjury	that the ar	nswers and statement	ts aiven in this applicat	tion are true	and cor	rrect and that if	licensed
l will to qu	I not violate any provisions o ualify for renewal for any rea	of the Rea	l Estate Law nor abus	se the privileges of a re	al estate lic	ensee.	l understand th	at if I fail
with this application.  14. SIGNATURE OF SALESPERSON						-	DATE	
<b>»»</b>								
			FOR DRE USE ONL			Y		
Note	Please read information		PROCESSOR NUMBER AND	DATE PROCESSED		EFFECTI	IVE DATE	
	pages 3 and 4 before completing. Mail appropriate documents to:		COMMENTS/FORM LETTERS			EXPIRATION DATE		
	Department of Real Estate P.O. Box 187003 Sacramento, CA 95818-7003							

## **CONVICTION DETAILS**

"Convicted" as used in Item 3 includes a verdict of guilty by judge or jury, a plea of guilty or of nolo contendere, or a forfeiture of bail in municipal, superior, or federal court. All convictions must be disclosed whether or not the plea or verdict was set aside, the conviction against you was dismissed or expunged, or if you have been pardoned.

#### 15. **DETAILED EXPLANATION OF ITEM 3.**

COMPLETE ONE LINE FOR EACH VIOLATION AND PROVIDE EXPLANATION BELOW. IF YOU ARE UNABLE TO PROVIDE THIS INFORMATION, A DETAILED EXPLANATION MAY SUFFICE. IF THE CONVICTION STATUS HAS BEEN SUBSEQUENTLY CHANGED OR REDUCED, NOTE THAT FACT IN THE AREA

ATTACHMENTS FOR ADDITIONAL INFORMATION: SPECIFY WHICH LINES YOU ARE REFERRING TO. EACH ADDITIONAL SHEET MUST BE SIGNED BY APPLI-CANT.

- \* CODE SECTION VIOLATED (i.e., 1014, 484, ETC.)
- \*\* CODE VIOLATED (i.e., U.S. CODE, PENAL CODE, ETC.)

PROV	IDED FOR ADDITIONAL INFOR	MATION.	*** DISPO			ROLE, FINE, LENGTH OF	
	OURT OF CONVICTION Name and Address)	Arresting Agency (Name and Address)	DATE OF CONVICTION	* Code Section Violated	** CODE VIOLATED	***Disposition	Case Number
xample:	U.S. District Court, Eastern Dist. of California 456 Main St., Sac	Federal Bureau of Investigation 123 Main St., Sac	2/20/91	1014	18 U.S. Code	3 years probation and \$20,000 fine	S-91-012- LMO
5A.							
5B.							
5C. ADDIT	IONAL INFORMATION: SPECIFY W	HICH LINES YOU ARE REFERRING TO.					
6. SIGNATURE OF SALESPERSON, IF ITEM 15 ABOVE IS COMPLETED						DATE	
»»							
		EMPLOYING BRO					
17. BROI	KER OR CORPORATION ID NUMBE	R 18. BROKER OR CORPOR	RATION NAME (PR	INT AS IT APPEA	RS ON LICENSE	CERTIFICATE; NO DBA'S.)	
). BUSINE	ESS TELEPHONE NUMBER (INCLUL	DE AREA CODE)	20. RESIDE	NCE TELEPHONE	NUMBER (INCLU	JDE AREA CODE)	
. BROKE	R OR CORPORATION MAIN OFFICE	E ADDRESS (STREET ADDRESS, CITY, ZIP CO	ODE)				
		Broker	Certification	n			
worke	rs' compensation. I certi	of Section 3700 of the Labor Co Try that this salesperson is empl To of the Regulations of the Rea	loyed by me	and there is	s a written a	greement on file in	
	TURE OF BROKER OR LICENSED O				,	DATE	
<b>»</b>							
. PRINTE	ED NAME OF SIGNER ON LINE #22.					•	

# **INSTRUCTIONS AND GENERAL INFORMATION**

#### General Information

- Type or print clearly in black or blue ink (do not use red).
- If you *will be* employed in real estate for which a license is required, complete lines 1-23.
- If you *will not* be employed in real estate for which a license is required, complete lines 1 14; leave 17 23 blank.
- Acronyms or form numbers used in the following instructions:

B&P Business & Professions Code RE 209 Salesperson Renewal Application

RE 251 Continuing Education Course Verification

- Failure to correctly complete the application, including the conviction information, will result in processing and issuance delays.
- Business and mailing addresses are public information and are available to the public. Please consider this, especially when identifying a mailing address.
- If you electronically re-create this form to facilitate completion on a computer, please be advised that the form should not be altered in any manner. To do so, could result in disciplinary action. Also, please make certain you do not delete any preprinted information and are using the latest version of the form.

### Change of Personal Name

Fill in full new name. Attach verification of name change (i.e., legible copy of drivers license, marriage certificate, court order, etc.). Sign this form with your new name.

#### On-Time Renewal

RE 209, 251, and appropriate fee must be submitted to DRE on or before expiration date to be considered on-time and avoid lapse of license rights. Applicants who file prior to their expiration date should receive their license certificate on or after the expiration date. Applications for renewal should not be submitted more than 60 days prior to the expiration date. Pursuant to Section 10156.2 of the Business and Professions (B&P) Code, eligible renewal applicants who submit an application, together with the proper fee, and good faith evidence of completing the continuing education requirement, prior to their license expiration date may continue operating under their existing license until such time as they are notified otherwise by the Department. Such notices sent by the Department will take effect five days after the date they are mailed.

#### Late Renewal

All licensees holding an unconditional license (not suspended) are allowed two years beyond the license expiration date to renew on a late basis. RE 209, RE 251 and appropriate fee must be received by DRE within two years of the expiration date. While the license is expired no activities requiring a license may be performed. A late renewal will not be effective until all requirements have been met, received and processed by DRE. Failure to submit proper late renewal requirements within two years from license expiration date will result in forfeiture of renewal rights. Late renewal

applications will be subject to all education and fee requirements effective at time the license application is filed.

Conditionally suspended licensees are not eligible for late renewal privileges per Section 10154 of the B&P Code.

## Continuing Education (CE)

Real estate licensees are required to submit a completed and signed RE 251 as evidence of having attended 45 hours\* of approved CE offerings within the four years preceding renewal, including:

- 18 hours (minimum) in the category of **consumer protection**
- 3-hour course in **ethics**
- 3-hour course in **agency**
- 3-hour course in **fair housing**
- 3-hour course in **trust fund handling**
- The remaining 15 hours needed to meet the total 45 hour continuing education requirement may be obtained by completing courses in the consumer service category or the entire 45 hours may be earned by completing consumer protection, ethics, agency, fair housing, and trust fund handling type offerings.

*Note:* Continuing education course credit expires four years from the course completion date.

Submit the completed RE 251 with RE 209 and fee. Failure to submit evidence of having completed your required continuing education will result in your renewal being denied. **DO NOT SUBMIT CE COURSE COMPLETION CERTIFICATES.** 

\* Individuals who qualified for the salesperson examination by meeting the three semester or four quarter unit course requirements in Section 10153.3 and 10153.4(a) B&P are not required for the *first license renewal* to complete the CE requirement except for a 3-hour course in ethics, a 3-hour course in agency, a 3-hour course in fair housing, and a 3-hour course trust fund handling pursuant to Section 10170.5 B&P.

In order to renew, salesperson licensees who hold a conditionally *suspended* license must submit transcripts showing completion of two specified college-level courses listed in Section 10153.2 B&P as well as RE 251 showing completion of the CE courses of ethics and agency, as mentioned above. Conditionally suspended licensees are not eligible for late renewal privileges per Section 10154 B&P. Therefore, all requirements must be met and submitted to the Department no later than the four year expiration date of the license. If all requirements are not submitted to the Department by that date you will be required to REQUALIFY through the examination process before again becoming licensed in real estate.

**Exemption from Continuing Education**— Only applies to individuals who have been licensed in good standing for 30 continuous years in California and who are at least 70 years old. (Section 10170.8 B&P Code.)

#### Items to be Submitted

- Salesperson Renewal Application (RE 209)
- Continuing Education Course Verification (RE 251)

RE 209A Page 4 of 4

- Proper fee
- If conditionally suspended, submit transcripts of two collegelevel courses, as indicated above (\*).

The documents and fee may be submitted in person at any District Office or mailed to the Sacramento office. Timely submittal of the renewal requirements is determined by the official U.S. Postal Service postmark. Business office meter-stamp dates are not acceptable as evidence of a timely submittal.

## Make check or money order payable to:

Department of Real Estate

Mail To: Department of Real Estate

P.O. Box 187003

Sacramento, CA 95818-7003

### **Broker-Salesman Relationships Agreement**

(Commissioner's Regulation 2726)

Note: The Department of Real Estate does not provide contract or agreement forms required by the following regulation.

"Every real estate broker shall have a written agreement with each of his salesmen, whether licensed as a salesman or as a broker under a broker-salesman arrangement. The agreement shall be dated and signed by the parties and shall cover material aspects of the relationship between the parties, including supervision of the licensed activities, duties and compensation.

Signed copies of the agreement shall be retained by the parties thereto for a period of three (3) years from the date of termination of the agreement. The agreement shall be available for inspection by the Commissioner or his designated representative on request."

## Proof of Legal Presence

Effective August 1, 1998, all real estate salesperson, broker, officer, and mineral, oil and gas broker licensees, must submit proof that they have legal presence in the United States before a renewal license can be issued. A proof of legal presence document (i.e. birth certificate, resident alien card, etc.) must be submitted by renewal applicants with a State Public Benefits Statement (RE 205). Please refer to that form for further instructions and information.

If you have submitted proof of citizenship, or permanent resident alien status, since August 1, 1998, you will not be required to submit that information again. If you have only submitted evidence that you are a resident alien with temporary status, you must submit proof of legal presence with this application.

#### **Notice of Appeal Process**

The Department of Real Estate has established time periods for the processing of permit applicants as required by the Permit Reform Act (Government Code Section 15374 et seq.). These time periods are set forth in the regulations of the Department of Real Estate at Regulation 2709, Chapter 6, of Title 10, of the California Code of Regulations. Failure to comply with these time periods may be

appealed to the Secretary of the Business, Transportation, and Housing Agency, 801 K Street, Suite 1918, Sacramento CA 95814-3520, pursuant to the regulations of the Secretary set forth in Chapter 6 (commencing with Section 7600) of Title 21 of the California Code of Regulations. Under certain circumstances, the Secretary may require the Department of Real Estate to reimburse the applicant for the filing fees paid in connection with the application. This notice applies to real estate salesperson renewal applications which are filed on a late basis only.

## **Privacy Notice**

Section 1798.17 of the Civil Code requires this notice be provided when collecting personal or confidential information from individuals. Each individual has the right to review personal information maintained by this agency, unless access is exempted by law.

Department of Real Estate 2201 Broadway Sacramento, CA 95818

Managing Deputy Commissioner IV Licensing, Exam., & Education Division

Telephone: (916) 227-0931

General powers of the Commissioner, Section 10050, 10071 and 10075 of the Business and Professions Code authorizes the maintenance of this information.

Business and Professions Code Section 30, added by Statutes 1986, Chapter 1361, Section 1, requires each real estate licensee to provide to the Department of Real Estate his or her social security number which will be furnished to the Franchise Tax Board. Failure to provide this information is subject to the penalty provided in Revenue & Tax Code, Section 19276. Your social security number shall not be deemed a public record and shall not be open to the public for inspection. The Franchise Tax Board will use your number to establish identification exclusively for tax enforcement purposes.

The Real Estate Law and the Regulations of the Commissioner require applicants to provide the Department with specific information. If all or any part of the required information is not provided, processing may be delayed. In addition, the Commissioner may suspend or revoke a license, or in the case of a license applicant, may deny the issuance for misstatements of facts (including a failure to disclose a material fact) in an application for a license.

The information requested in this form is primarily used to furnish license status information to the Department's regulatory section, and to answer inquiries and give information to the public on license status, business and mailing addresses and actions taken to deny, revoke, restrict or suspend licenses for cause.

This information may be transferred to real estate licensing agencies in other states, law enforcement agencies (City Police, Sheriff's Departments, District Attorneys, Attorney General, F.B.I.), and any other regulatory agencies (i.e., Department of Corporations, Department of Insurance, Department of Consumer Affairs, California Bar Association).